

The Tycos Book

A smashing advertising

CAMPAIGN to help you sell the Tycos line

Strong, forceful, sales-building advertisements in leading national magazines and trade papers help you sell Taylor-Tycos instruments profitably. Tycos publicity is working for you constantly—month in and month out; our real selling effort begins when our merchandise goes on your shelves. We use every modern merwhy Tycos dealers everywhere report fast turn-over with little selling effort. A positive consumer demand has been built. You make more money and identify your store as headquarters for quality merchandise when you carry Tycos and Taylar instruments. Follow Tycos advertising in

leading magazines. Read it. chandising method to help see for yourself how it helps you move it quickly, that's build business for you. Signed-Low Vine ARCE-AL ANADELLA

FORCEFUL and INFORMATIVE

Booklets

Index

Result Thursdaymeters

M ,529,

THERE is a strong selling booklet for every instrument manufactured by the Taylor Instrument Companies. These talk to the reader in his own language and with intelligent understanding of his problems. This material is furnished with the instruments

you buy and under certain conditions is imprinted with your firm name and address. Tycos literature deals not only with Tycos instruments, but also with the important functions they serve in various industries, professions and daily pursuits. Poultrymen, dairymen, fishermen and others are told valuable facts about their businesses and the application of Tycos instruments.

Get the force of this practical literature behind you. Sell Tycos and use these booklets to help. This service costs you nothing.



FDIUM

FEVER THERMOMETERS

Every home should have a Tycos Fever Thermometer. An accurate temperature report may mean the difference between life and death. Know when to send for the doctor—time is saved before his arrival. You can easily establish this fact with your customers. Sell thermometers that are accurate, favored by physicians and nurses, made by a company that has manufactured scientific instruments for decades.



No. T5000 Tyeor Fever Thermometer

A sphenikil interment. One you will be proud as self. Bayers like the open range scale, proposition of the and bulk, perfection of magnifying lens and the ease and safety with which the mercury column may be slasken down. Permanently accurate—thoroughly seasoned before scaling connect shrink, Each is in a Tyco safety, pocket earrying case and packed in folding box with certificate. '§ \$ dozen in a caroou.'

2-min. 1-min. 55-min. \$24,00 \$27,00 \$30.00

No. T5002

Tyeos Fever Thermometers
This instrument is identical with
No. 75000, except that it is supplied
in a hust-tubber case. Each is pecked
in a folding box, with certificate.
§ dopm in a curion.

2-min. 1-min. 35-min. \$21.00 \$24.00 \$27.00



Tyeos Safety Carrying Case
This excellent fever thermometer
case is attractive, sanitary, and unusually convenient. Metal is covered
with white enamed and trimmed with
nickel. The patent inside speing firting absorbe shocks. A patented
pocket clip prevents less of the capDist case supplied only with Tyoograde fever thermometers—will nor
roll on a smooth surface.

Marker State Control of the Control

No. T5004 Taylor Clinical Thermometer

White not possessing all the manufearning reinterments of 502, a rhoroughly reliable and satisfactory offering. Our reintention it iso calcuble to repearable by marketing architus that might pente assatisfactory. Comes its hard rubber case. Each in folding box with certificate.

Per dozen 2-min. 1-min. 5-min. \$16,00 \$18,00 \$21,00

No. T5006 Hospiclinic Thermometer

Meets the demands of the hospital trade. Nurse appreciate its full vube. Further, the cost of replacement is comparatively small, as breakage is on item they muse personally meet. In hard-rubber cates, each in folding box with certificate.

1/2 dozen in a carton.

Per dozen

2-min. 1-min. 14-min.
\$11.00 \$12.00 \$14.00

Fage Four

FEVER THERMOMETERS

A FEVER thermometer is as personal as your tooth brush." That is the theme of a forceful consumer advertising campaign that millions of buyers will read. It will

stimulate your sales of Tycos fever instruments. Capitalize on this ever-increasing demand. Display Tycos Fever Thermometers in your windows or on your counters.

No. T5022

The Two (first grade)
Rectal Thermometer
has a green enameled
back and pear shaped
balh. The bulb comes indirect contact with the
tissues without danger
of perforating them,
and records temorature correctly. A green
enameled Tyou Safety
Carrying Case is provided.

Per doxen 2-min. 1-min. \$27,00 \$30.00

No. T5024

Tycus (first grade) Rectal Thermometer is exactly like No. 75022, except that it is supplied in a hard-rubber carrying case.

Per dozen 2-min. 1-min. \$24.00 \$27.00



POCKET CASES

Style D and E

Style HR Pocket Case

Sturdy hard-subber case for fever thermometer, with pocket clip, as regularly supplied with all clinical thermometers except as otherwise noted. Will not pill.

Style D Pocket Carrying Case This nickel-plated case of twisted design, with chain and pin, will be furnished in place of hardrubber case, if specified, without extra charge.

Style F Pocket Carrying Case
Aluminum case in twisted design, with chain and
pin. It will be furnished without extra cost in place

of hard rubber case, if desired.

No. T5028 Taylor Rectal

Thermometer The Taylor (medium meter is a thoroughly practical, accurate instrument-agreat value at the price. The magnifying lens from makes it easy to read or all points. It has a tube of second selection fitted with a green-enam-eled back and pear-shaped built. A serviceable hard-rubber carrying case (described below) is provided with each Dealers will find this instrument a conular seller. Its low price and good quality combine to give rapid turn-

2-min. 1-min. \$21.00 \$24.00 No. T5030 Hospiclinic Rectal Per dozen 2-min. 1-min. \$14.00 \$15.00

Style X Thermometer Case

A Tycus Safety Pocket Case of plain scelling silver for 4inch Tycus Fever Thermometers. Add to list of No. T5002 extra per dozen \$84.00.

Style Y

Thermometer Case
This is a Tygen
Sufery Pocket Case
of delicately chased
sterling silver, for
4-inch Twos Fever
Thermometers.
Add to list of No.
T5002 extra per
dosen \$96.00.





No. T5015 Tyeor Oral and Rectal Thermometer

A convenient setpopular among physicians. The Tw cas Combination Pocket Case con-tains one No. T5555 Types 1-reinute Fever Thermometer and one No. T5022 Tyeat I-minute Rectal Thermometer with green back and pear-shaped bulb, Both are absolotely clear at all points and as nearly perfect as can be made.

Per dozen, \$57.00

Page Five

OUTDOOR-INDOOR THERMOMETERS

Tycos Thermometer owners have the straight facts on prevailing temperatures. These instruments are known for absolute reliability. Thousands are found in fine

homes everywhere. Tycos outsells all other "makes." Tie up with the leader. Meet the demand that superiority brings. Make Tycos national advertising work for you.

No. T51005 Tweet for Chardesor Temperatures Here's a highattriment that always tells the last Permacolor tubes are first selection and filled with red liquid easy to read and Heavy bevelscoles, black oxidized from white-filled fivores and gradue tions and gold-plated screws. tube clasps and

bulb guard make this a most handsome, substantial thermometer. Its range is 20° to 60° below zero to about 120° F above. Available with oak or genuine mahogany wood backs. Each in a box. 1½ dagen in a carron.

No. T51108 Types Hand Rubbed Finish For Indoor Temperatures

Rich besatty and refined design to harmonize with fine furnishings feature this dolumpathed instrument. Scale is recommended to the second of the second patent of the second of the second patent in the patent of the second patent in the patent of the second patent in the second of the second ing and filled with non-fading red liquid. It has white filled figures and graduations and open scale range of approxitation of the second patent of the second of the

Size, inches. 6' 8' Per dozen... \$50.00 \$53.00 Weight, doz...3 ½ lbs. 4½ lbs.





No. T5101S Tyeer for Indoor

Temperatures This bondroom preprinte thermomererisacred it to any home. The Permucolor tubes are first selection and filled with cases reading, non-fad-ing, red liquid, Ir has beavy hevel od brase scales and gold-plated and gold-plated screws, tube clasps and balb gowd. Range is about 20° to 100° F. above zero. Available, with natural oak

wood back and beautiful shaded gold scale or genuine mahogany back with harmonizing shaded silver scale. Made in 6' size only. Each in a box. 3d dogen in a carrate.

No. T51155

This arrangine return to the friends of the control of the control

Per dozen.....\$18.00 Weight, dozen..... 1 lb.

Page Sin

HEALTH THERMOMETERS

Proper temperatures in the home and the right clothes for the weather are vital to health. Sell Taylor health thermometers to your customers for the protection they give. Show prospective buyers how over-

heated rooms or temperatures below 68° cause colds and other diseases of the respiratory tract. Explain that Taylor Outdoor Thermometers tell correct temperatures at a glance. These numbers will make you money.



70 PG 100

to.

No. T5106S Tweet for Room Temperatures Instantly tells whether a room

is properly heat-od. 70° figures are omitted and the words "Health Temperature" are stamped in at 68°. Scale is black

oxidized with white graduations. Range is indoor only. The white enameled wood back harmonizes with most ti-teriors. Size is 8x2°. Non-fading red liquid magnifying Permacolor tube. Handsomely fixed with triple-plated gold trimmings. Each in a box. ½ dagen in it durhous

Per dozen.....\$30.00 Weight, per dozen... 5 lbs.

No. T5120S

Taylor for Outside Exposure Dependability and good looks at a pop-

ular price. Permacolor tube of second selection with magnifying front and red liquid filling. Lighter weight metal than No. T5100S. Black oxidized finish, white filled figures and graduations. Metal parts brass plated. Wood back is natural oak or cherry finish. Scale range of 20° to 60° below zero to about 120" F. makes it suitable for either outside or inside use. Each in a bax. I dozen in a carton,

Size in inches. 6" Per dozen \$12.00 \$15.00



No. T51258 Taylor for Room

Fills the need for a thoroughly accurate instrument at very reasonable cost. It is neat in design, has a wood back in natural

oak or cherry finoak or cherry fin-ish, black oxidized scale, white filled fin-ures and graduations, (3° and "Health Temperature," and is equipped with magnifying Permacolor the, second selection, filled with red liquid. Trim-mings are triple brass plated. Available in 8° size only. Each in a box. 1/2 dogs: in a carron.

> Per dozen.....\$15.00 Weight, dozen 4 1/2 lbs.

No. T51218

Taylor Indoor Wall Thermometer This practical but inexpensive instru-ment is a good seller. Magnifying tube of second selection, filled with non-fading red liquid, is always easy to read. The black-finished metal scale with white-filled figures and graduations harmonizes with the natural oak or cherry finished wood back. Scale range is about 20° to 100" F. Available in 6" size only. Each in a box, I slopen in a carton.

Per dozen......\$12.00 Weight, dozen...About 3 lbs.

Page Seven

WINDOW THERMOMETERS

You't find a ready sale for Tycos Window Thermometers. These popular, convenient instruments are fastened outside the window where they can be easily read from the inside. There's no need to step out to

know the weather. This feature makes Tycos Window Thermometers particularly useful in homes where there are children. People want these accurate instruments. Display them—they'll sell.

Time



No. T5316S Taylor Temprise for Outside the Window

Thin is a good-tooking, durable instrument at a price that will enable you to get volume. Back is of steel finished with non-chipping, virreous white enamel. It has a distant reading scale, lens front tobe, Permacolor filled, and is complete with window brackets for attaching so the window frame. Each in a box —1 dozen in a carran.

Per dozen......\$12.00 Weight, dozen..About 6 lbs.

No. T5127S

Taylor Utility Thermometer. You can offer this handsome insertument at a reasonable price and indice, good profit, It is adaptable for an indice of control or use. Back is of pressed see thistode with non-chipping, virteous white enamel, making it weatherproof. Permacolor tube filled with red liquid and distinct key fagores make it easy to read from a distance. Complete with screws ready for fastening. Each in a ber—I dopen in a game.

Per dozen.....\$12.00 Weight, dozen...About 6 lbs.



Note: See colored insert for de luxe outside Thermometer

No. T5306S Types for Outside the Window

This sturdaly built Tyou window thermometer has a back of virceous white enameled metal and permanent dead black figures and geodations. Beth right and left hand hracken are grown storm windows and faced in Magnifying Permanelor tube of first selection in filled with red fliquid. Sole range is 20° to 60° below zero to about 120° F. above. Each as a box.

Per dozen.....\$42,00 Weight, doz...About 13 lbs.

No. T51458 Indoor Thermometer

Here's a profitable 50-cent seller. Whiteenameled. Designed for use in bath room, sun room, erc. Available in 57 size and with white enamel back only, and has black lithographol scale with white figures and graduations. Tube in Peranacolor filled and in stange in approximately 207 so 100° F. Each in a bax-1 dozen in a custom.

Per dozen.......\$6,50 Weight, dozen. About 2 lbs.

METAL CASE THERMOMETERS

Taylor-Tycos outdoor and general purpose thermometers are accurate and easy to read. Seventy-eight years of experience and manufacturing facilities enable us to offer

more for your money, and your customer more for his. Put your efforts behind this line, Fillyour requirements from this catalog. Make the Taylor and Tycos names work for you.



No. T5400S Tyces Heavy Tin Case

This thermometer is widely used industrially to determine air temperatures accur-

arely. Its range is from 20° below to 120° F, above zero. The finish is weather-resisting, baked-on enamel. The Permacolor magnifying lens tube is filled with non-fading red liquid. White filled figures and graduations are easy to read, Brass black oxidized scales.

Each in a box. 15 dozen in a carton.

Per dozen.....\$20.00 \$22.00 Weight, dozen 4 lbs.

No. T5401 Tycos Tin Case

Here's a well-built, durable instrument with tin case protected by a heavy cost of baked-on enamel. Hand-some, rustproof gold plate features tube clasps, bullb-goard and screws. The mercury column is made easy to read by a magnifying from. Sesies are black oxidized the filled figures and graduations, white. Range about 30" to 120° F, above. This is a high-grade thermometer that will prove extremely popular among those who want a highly accurate and good-looking instrument. Remember that the name Tyon stands for reliability

Each in a box. by dozen in a carren,

Size	125
Per dozen	\$30.00
Weight, dozen	8 1bs.



30

10

10

to



No. T5420S Taylor Tin Case

Low price makes this dependable rhermometer a popular seller. It has the accuracy and inbuilt quality of the Taylor

line. The case is black enumeled—the magnifying ions tube, of second selection, is filled with non-fading red liquid. It has black brass oxidized scales, and whitefilled figures and graduations. Range is from 20° to 60° below to 120° F. above. Each in a box. 1-5 day, in carron

No. T5421

Higher range features this thermometer which is the same as T5420S except that it has a mercury tube and silvered scale, Its approximate range of 30" to 120" F. makes it adaptable for special industrial uses.

Weight, dozen..... 4 lbs.

No. T5440S

Lithographed Tin Scale When customers demand an extremely low-priced thermometer you can offer them this model with absolute confidence. It sells well because of its popular price and its well-known maker. Temperatures are recorded from 20° to 60° below to about 120° F. above. Permacolor lens tube is magnifying and filled with non-fading red liquid. Each in a box. Dozen in a carton.

Size.... Per dozen.....\$ 3.00 Weight, dozen...... 1 3/2 lbs.

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MAXIMUM and MINIMUM THERMOMETERS

FRUIT growers, orchardists—all scientific farmers and others who want accurate weather information need Tycos Maximum and Minimum Thermometers. These instruments precisely register lowest or highest temperatures reached during a given period. They are carefully made and closely inspected—each receives individual attention.



Permacolor Thermometers

Throughout this catalog book reference is made to the red filling of Twos and Taylor Thermometers. Permaculor Thermometers contain an absolutely con-fading liquid that makes a thermometer very easy to read. It is a result of many years' experiment in the Taylov Instru-ment Companies' laboratories. Tycus and Taylor Permacolor Thermometers are the only ones using this liquid. You need not fear that the filling in your thermometer will deteriorate, due to evaporation, condensation or fading.

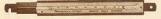
Tycos Maximum and Minimum

Those whose hobbies or business depend upon weather conditions, find this thermometer invaluable. It registers the warmest and coldest points for any period. A small index in each tube is set by a magnet. The text time the user looks at the thermometer it tells not only the correct temperature at the time but also the temperature during Per dozen \$84.00 his absence. The tube is of first selection for mechanical perfections. It is equipped with a 10° polished brass case with scale graduated on the face and a key slotted hanger top and bottom. A hood at the top protocis the tube.

Magniet and instructions accompany each instrument.

Each in a box - 14 dozen in a carton.

Weight, per dozen..... 9 lhs.



No. T5499 Tyen Minimum Registering

Fruit growers and orchardists find this thermometer indispensable. It may be used wherever minimum registering pensance. It may be seen weavered minimum, gray control acqueered. See is 13½x1½*. Permocolor tube of the engraved steel type is filled with non-festing red liquid. Range is 0 to 80° in one degree graduations. Aluminum figures and lettering. Each in a bax—3 dozen in a content. Per dozen \$48.00 Weight, per dozen ... 4 lbs.

No. T5498

Minimum Registering

This instrument answers the need for an accurate, durable and inexpensive minimum registering thermometer. The scale is zinc flanged. In range is from 20° co 60° below zero to about 120° F above. A magnifying tube makes it easy to read. It is 10° long. Practical, durable, and low pricesi, this thermometer is a leading seller with many dealers. Each in a box 1/2 dozen in a curton.

Per dozen\$30.00 Weight, per dozen ... 8 lbs.

DISTANCE READING THERMOMETERS

This low-priced quality line is further evidence that Taylor instruments offer you and your customers more for your money. When buyers want "something cheaper"

satisfy their demand with these numbers. known as "distance reading thermometers" and "old standbys," Permacolor tubes are of third selection and filled with red liquid.

No. T51548 A Practical Instrument

This all-around agyice thermometer in a lender with many deal era. It has a wide copper-placed case, and scale with large easyreading white beures and gradoattons on a black oxidized background. A thermometer of unusual accuracy at a very low price. Scale range is from 20" to 60" below zero to about 120° F. above. It is the best instrument. built at thin







No. T5170S

Built to sell at a price and give good serv-ice. The wood backs are in assorted colors-lavender, white, green-with scale printed on wood. These make a very attractive display and you can sell lots of them. One dozen mounted on heavy card

Size 8" Per dozen \$3.30 Weight, per dozen .. 134 lhs.









No. T51408 For Optside Exposure

Solidly built and practical in instrument that representable value. Permaculor tubes are third selection filled with non-fading red liquid, Scales are black-figures and graduations, white-Backs are fin-ished in birch or

walnur. Range is from 10° to 60° be-low zero to about 120° F. above. It has nickel-placed screws, rube cages and bulb-goard, and is suitable either for inside or outside use. Each in a box, 1 dozen

m (E corton)	
Size, inches	8*
Per dozen	\$6.50
Weight, doz	315 lbs.

No. T51305

A Fast Selling Home Thermometer This unusual instrument has a silvergilt wood back with exched metal scale and red filled Permacolor tube. Large gilt figures and graduations are attractive and easy to read. Length is 5° This number is a good seller and an attractive display easel is provided with each dozen, which helps you to turn them over fast. Each in a box. I dozen in a carton, with easel.

Per dozen..... \$6.50 Weight, per dozen... 1 1/2 lbs.

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DISPLAY ASSORTMENTS

When customers pick up a Tycos or Taylor thermometer and handle it they are half sold. That's why these display assortments are so popular with dealers

everywhere. They catch the prospect's eye—suggest his need for a thermometer. Use this silent salesman. Let your customers know you sell the Tycos line.

No. T1-S Taylor Thermometer Assortment

An eye-catching assortment including 39 thermometers in 12 styles. Heavy card-board—attractive colors—fitted with eyelers and brass hooks. Group includes instruments retailing at 25 cents to \$1.75 each.

Chies			
4.	T5170-S		9-inch
6	T5145-S		5
6	T5151-S		9- 10
1	T5154-5	11	4 10
4	T5127-S	8.	8 "
6	T5316-5	8	8 **
3	T5370-S	14	E 11 10
1500	T5420-5	9	B- 10
2000	T5120-5	7	8- "
2	T5121-5	7	6. 10
1	T5100-S	6.	6- 11
-0	TEANSE	0	H. ++

Weight, packed reads for alipment, about 20 pounds. No. T1-S Taylor Thermometer Assortment, \$34.00 each



No. To-S Taylor Thermometer Assortment

Below is a group of "Best Sellers"—priced to move. Handsome, colored display board, 24½ x 18". Assortment includes 21 thermometers in nine styles, retailing from 25 - cents to \$1.50 each.

Junn, Cht. Mrs. Laured on Pege	Size		
	Il-inch		
T5140-S 11	8 4		
T5154-S. 11	8- "		
T5127-S 6	8. "		
T5316-5 6	8-		
T5420-S 0	8		
T\$100-8 oak 6	- T		
7515LS 13			

Wright, parked ready for sligment, about 15 pounds. No. To-S Taylor Thermometer Assortment, \$16.50 each



No. T1-S



No. T0-5

COUNTER DISPLAYS

KEEP thermometers out on the counter where customers can see them and you will multiply your sales of these instruments. Illustrated below are two counter displays

that fill a definite need and are certain money-makers. If your trade demands thermometers in a restricted price range, meet the requirements with these assortments.



This attractive, fast - selling group consists of a neat easelback display card that holds six thermometers - 2x71/6". with black-lithographed tin scales on walnut-finished wood backs. Temperature range is 20° to 60° below zero to approximately 120° F, above. Magnifying tubes are filled with non fading red liquideasy to read. The display card is 13½x10". One assortment packed in a box. Weight per box is about two pounds.

Each assortment \$3.50



Weather and Weather Instruments for the Amateur

By P. R. Jameson, F. R. Mer. Soc., F. R. G. S.—Revised Edition Teaches the fundamentals of meteorology. One hundred and forty pages profusely illustrated. Bound in Fabrikost

\$1.00 per copy
Made up of the following 24 page
books by P. R. Jameson, which
may be purchased separately. may be purchased separately, "Fractical Hints for Amateur Weather Forecaster," "Humidity, Its Effect on Our Health and Comfort," "The Mountains of Cloudland and Rainfall," "The Thermometer and Its Family Tree," "The Barometer, as the Four Rule of the Air," "The Compass, the Signpost of the World,"

Each 15 cents

No. T100S



This eve-stopping assortment consists of red, imitation-leather-covered easel-back display box, containing one dozen "Comfortmeter" thermometers, 8x232 in size. Magnifying tubes are filled with non-fading and easy-reading red liquid. Metal scales are assorted blue and green -guards are nickeledtemperature range 20° to 60' below zero to approximately 120° F, above. Size of display is 101(x171)(*—its weight about 31); pounds.

Each assort... \$9.00

No. T51515 "Comfortmeter" Assortment



STORM GLASSES

THOUSANDS of Taylor Storm Glasses are sold to farmers, fishermen and others who need weather information. These instruments are chemical thermoscopes, actuated by temperature changes, not by barometric

pressure. Stock these weather prophets, Cash in on existing demand and build more sales by pointing out the need for high quality storm glasses made by Taylor Instrument Companies.



No. T5370S Coppered Case Storm Glass

A handsomely finished weather forccaster. The magnifying front ther-

mometer tube is filled with red boundnon-fading and easily read. Tube and storm glass bottle have 8-inch engraved brass scales, black-oxidized, with white-filled figures and graduations. Weather-resisting coppered case, 8x21/2". One in a box

One dozen in a carton

Per dozen\$12.00 Weight, per doz ... About 4 lbs.

No. T5690S

Wood-Back Display Thermometer Attract attention focus interest on your thermometers with this giant instrument. Your name will be lettered at the top if you with. Figurea, graduations and letters are black, size is 90 x6. Temperature range 40 to 60 below zero to about 120 F, above—guaranteed accurate within two degrees. Each in a bear.

Each \$7.50 ner, no discount Weight, packed 7 lbs.

Note-When ordering furnish copy for lettering. Only one of these instruments can be sold to each store. Its purpose is to help advertise your business.



No. T5364S

Taylor Storm Glass and Thermometer This instrument registers "Fair," "Change," or "Stormy," on a metal plate beside the storm glass, Screws, tube classes, bull-guard and clips are of brass. Tube is second selection with black-oxidized brass scale and white-filled figures and graduations. Light oak back, 8x4°, One in a box. One dozen in a

> Per dozen.....\$18.00 Weight, dozen 7 1/4 lbs.

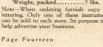
No. T56925

Tyces Bronze-Case Display Thermometer of Best Grade

Hotels and clubs like this good-looking instrument. It is guaranteed accurate within one degree, has a heavy solid bronze Vshaped case with heavy glass front to protect tube, and black-oxidized brass scale with white-filled figures and graduations. Range is 40° to 60° below zero to 120° F. above. Scale is 12 inches long-overall length in 17 inches. One in a box.

Weight, packed, about ... 7 lbs.





HYGROMETERS

RAPID spread of health education has created an increasing demand for Tycos Hygrometers. These instruments accurately measure the percentage of moisture in the atmosphere. Every home, school, office and

factory is a prospect. People are learning that a 68° temperature and 50% humidity are best for health and efficiency. Sell them Tycos Hygrometers, world famous for accuracy and dependability.

No. T5558

Tycs: Hygro-Autometer Anyone can quickly find the relative humidity and dwe point with this simple, scientific, easy-to-read instrument. People everywhere are being sold on the importance of breathing properly moistened air. The Tycos: Hygro-Autometer gives a buyer the facts. Factories, offices, laboratories, schools and homes meed these instruments.

One in a hox, complete, simple directions with every interament

Each.......\$16.00

Weight, each. About 4½ lbs.

Extra thermometer tubes and scales for No. T5558, each \$2.00.

Extra allk wicks for No. T5558, per dozen, \$1.50.

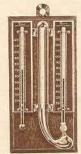


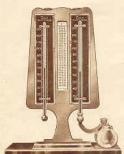
Sell health to the nation through the citigens of the future. The achieologoms of your town offer a wide field.

No. T5532

Tyens Hygrometer This instrument determines the relative humidity and dew point. Thermometer scales and water-bottle are mounted on brass supports offsetting from the wood back to allow air to circulate freely The two magnifying-front thermometer tubes are of first selection, filled with distilled mercury and mounted on heavy bevel-edged brass scales. Accompanied by U.S. Weather Bureau tables and directions for determining humidity, etc.

One in a hox
Each \$5.00
Weight, doz 12 lbs.
Extrs silk wicks, doz . . \$1.50
Exm Tubes and Sales both \$2.00





BATH THERMOMETERS

Modern mothers know that the temperature of the baby's bath is important. Invalids, aged people, growing children, everyone should bathe in properly tem-

peratured water. This dependable line of thermometers will make you money. Each Tycos Bath Thermometer is accompanied by a treatise on healthful bathing.



No. T5608S Taylor Bath Thermometer

It's accurate, A both in water at one temperature is stimulating-a difference of just a few degrees makes it a sedative! Sell this thermometer to people who are particular. The virreous enameled metal frame, 12 inches long, has a handie. The rube has a magnifying lens front, and is filled with red liquidcasy to read and non-fading. Temperature range, 30° to 150° F. One in a box.

One dozen in a partur

No. T5614M Bath Thermometer

This inexpensive instrument is especially suitable for introducing the bath thermometer to new buyers. Later. you can sell them a higher grade instrument. This one has a paper scale inside a glus cylinder, mounted inside the wood frame. Mercury-filled tube-Approximate temperature range, 30" to 150" F.

Sire 10' Per Gross \$33.00

Per duz ... \$18.00 Weight, dozen, about . . 4 1/2 lbs.

No. T5610BS

Baby's Floating Bath Thermometer This novel instrument is attractively finished in "baby blue" enamel. The magnifying front

tube is filled with non-fading and easy-to-read red 'iquid. The oval-shaped wood block measures 43-x3x13/2", and is decorated on the toverse side with a baby's picture. Figures, graduations and key words are black. Each in an attractive lithographed slip cover gift

box. Turke in a conton Per dozen, \$12.00 Weight, dozen, 21/2 lbs.

No. T5610PS

The same as No. T5610BS except in finish, which is "baby pink." These thermometers are extremely popular among mothers and gift seekers. Their attractive appearance makes them fast sellers.

Per doz. \$12.00 Weight, doz., about 25/2 lbs.



Bath Thermometers Have Many Uses

Bath thermometers serve many household purposes. It is highly dangerous to apply a hot water bag to a patient without knowing the water temperature. Flannels, blankets, and woolen garments should be washed in properly temperatured water. A Tycos bath thermometer tells the story at a glance-saves time and fabrics. No home should be without one of these accurate instruments.





Taylor Stormoguide

In producing the Taylor Stormoguide, the Taylor Instrument Companies has developed a dependable high-grade, simplified barometer—easily read at a glance—that forecasts weather conditions with high average accuracy and constitutes an exceptionally at-

tractive piece for the mantel or library table . . . The barometel—centuries old in romance—appeals to everyone who has an eye for things that are both colorful and practical . . . The Stormoguide tells the golfer what tomorrow will be like—tells the sailor, the motorist and the hunter what kind of weather is kicking about—serves a convenient and practical purpose

in every household The bakelite model illustrated above has a satin finish mahogany case 143½ wide, 5° brass dial and adjustable movement adaptable for altitudes from zero to 3,500 feet. It resembles a clock in appearance and lists at \$15. The smaller model illustrated below is priced to self for \$10 . . . Every dealer should have these models in stock—especially during the seasons when gift purchases are made.

A complete description of the Starmoguide Ir.
shown at the right is given on page 20 of this catalog.

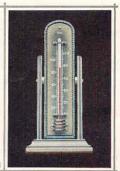
Tyear Meral Wall Thermometer No. T5117-S. Kich in appearance and charming in its simplicity. Lastroits brooze finished mend back, losty hisshed acide. May be used indoors or our Leggth 8 laches,

Price, per doz. \$36.00



Taylor Metal Standing Thermometer No. 75355-S. Atractive and inexpensive thermometer for use on desk or table. Bronze fusished back. Exched metal scale. Lens from tube, red liquid filled. About 3½ intruly ligh.

Price, per doz. \$12.00



Tycos Standing Thermomeser No. T5352-S. Colored axis T5103-5 with addition of harmonizing base and uprejul-Perancolor tabe, ted Hould filled. Silver foritbed guard and firings.

Price, per doz. \$42.00



Tyens Wall Thermometer No. T5103-S. Similarto No. T5102-S but insished in Veotrian filter and silver. Especially suitable for rooms decorated in lighter colors, Length 6 mehas.

Price, per doz. \$36.00

of Theri

In STEP with the modern of an entirely new note in his tively designed in a wide ran the demand of the day and ha ernistic decorative motifs. If distinctly new — a rure electron entire reliconventional—thermometers sales. Every instrument is of accuracy, You will find them ties—truly artistic in their practical in execution—altogohous desired in the execution and the entire restricted in execution—altogohous electron entire restriction in their practical in execution—altogohous electron entire restriction in the entire restriction i

old thermomet company has



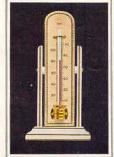
Tycos Wall Thermometer No. T5104-S. Similarto No. T5102-S but finished in Olde Brass and gold. Has meedle finish so popular at the present time as interior decoration. A very pleasing, and accurate journment, Lungh 6 fixebrs.

Price, per doz. \$36.00

W LINE

mometers Color

ode for color, Tyeor has created sechold thermometers—attractive colors that meet monize with period and modere you will find something of from the stereotyped and that attract the eye and speed high quality and dependable obe far more than mere novel-conception and thoroughly there the most attractive line of its that any instrument sever produced.



Tyest Standing Thermometer No. T5351-S. Same thermometer as T5102-8 but mountail on substantial foliated has used pivoted between two pringins. For table and desk me. Ornamental as well as metal-

Price, per doz. \$42.00



Tyeor Wall Thermometer No. T5302-S. Hammered silver finish imports an sir of dignity and raggedness to this number. First quality permacelor two and cosy reading scale. Length 6 inches.

Price, per dor. 536.00



Tyees Standing Thermometer No. T5853-S. Sonitar to T3104-S, with the addition of base and sprights. An addiction to say sarrefulls decurated home or office, An appreciated gift, Best selection tobes and scalon.

Price, per doz. \$42.00



Tycor Wull Thermometer No. 15102-S. Finished in antique ivory with delicre gold heading and foures. A conservative instrument that will garge any incidental wall space. Length 6 mehus

Price, per doz. \$36.00



Taylor Wall Thermometer No. T5123-S. Enished in four different enters — Person Orange, Lavender, Pex Greu, Red, Lach in an individual box, 12 to a carbon—1 of each color—with display exsel. Langely 5 inches.

Price, per doz \$ 9.00

-100 80 60 30-Page Twenty

Tinest Outside Household Thermometer Manufactured

HE Taylor Instrument Companies has taken a long stride ahead of competition in producing this special deluxe outdoor window thermometer that is priced to sell at \$4. Here is a sturdily built instrument, accurate and dependable, made with a white vitreous enameled metal back and permanent jet black figures and graduations. Heavy cast iron brackets-artistically designed to closely resemble a hand wrought finish-can be attached to screen or storm windows and faced inwardly. The magnifying Permacolor tube of first quality is filled with an easily read non-fading red liquid. The scale range is from 20° to 60° below zero to approximately 120° F. above. This thermometer does credit to any home. It is an instrument of the first quality-one that you can take pride in selling-one that any customer will take pride in buying and possessing. Many dealers have found that it is an excellent gift item-a thermometer that quickly attracts the eye of the shopper and suggests itself as an unusual remembrance at Christmas and other seasons when shoppers are looking for distinctive and appropriate family gifts of moderate price and obvious quality.

Tycos

15307-5 As illustrated and described above Price, each \$4.00

INCUBATOR THERMOMETERS

Modern poultrymen use more incubators every year. Here's a wide field for these specialized thermometers! The types illustrated are highly accurate and especially

designed for the purpose. They're neatlooking and bear the name Tycos—well known to all readers of poultry journals as absolutely reliable instruments.

Every New Incubator Means a Sale for You!

Every incubator buyer is a thermometer prospect! The incubator thermometer must be absolutely accurate. Heat hatches eggs. There's no room for guesswork. A slight deviation in temperature may mean the loss of a whole brood and hundreds of chicks die because constant correct heat is not maintained. The poultryman knows this and wants the most reliable instrument he can get. That means Tycos.



Distinctive Features of Tycos Incubator Thermometers

Tubes used in Tyeos Incubator Thermometers are filled with pure mercury from which all moisture is "roasted." This prevents the mercury from clinging to the inside of the tube and insures accurate readings, After sealing, the tubes are placed in a vault to "season" until the shrinkage caused by heating of glass has taken place. They are then "pointed," "scaled," inspected and shippedaccurate instruments.



No. T5776

Tyen Incubation Zone Thermometer

A popular seller. Scale face makes clear the safe
temperature limits for incubation. The white scale
with black graduations is easy to read inside the incubacer. It has a non-tipping stand and first-quality
mercure-filled tube. One in a box One dopon in a caron-

Per dozen \$9.00 Weight, per dozen 1½ lbs.



No. T5783

Tyes Certified Incubator Thermometer
This instrument is so accurate that it can be used to
test other incubator thermometers. The black scale
has white figures. Degree graduations are engraved
directly on the table. Every fifth line and the figures
are stamped, on the metal scale. Each in a box with

stand and certificate.

Per dozen.....\$14.00 Weight, per dozen......12 lbs.

BROODER THERMOMETERS

Taylor Brooder Thermometers save thousands of young chickens. They give instant warning of slight changes that mean lower vitality—dead chicks and lost profits. Taylor's known accuracy and forceful advertising, plus educational publicity, make it casy and profitable for you to sell Tycos Incubator and Taylor Brooder Thermometers.



No. T57925 Brooder An inexpensive

instrument, invaluable to poultrymen. It is inserted through a hole in the top of the brooder, leaving the bulb in the actual brooder temperature and the scale outside for easy reading. White lithographed tin scale has white figures and graduations. Each in a box

l dozen in a certon

Per dozen\$10.00

Weight, per doz...1% lbx.



No. T5794S Brooder

When hung in the brooder this thermometer enables the poultryman to quickly detect any change in temperature. It is 41/2" long and has a white lithographed scale with white figures and graduations. The plain glass tube is filled with red mercury.





Each in a box

No. T5796 Tyen Incubator Hygrometer

Per dozen......\$20.00 Weight per doz., shout...7 lbs.

A hygrometer is as important as an incubator thermometer. The Tyeas Hygeometer tells the exact humidity or percentage of moisture in the air, in conjunction with an incubator thermometer it shows exactly what conditions are and enables the poultryman to correct them in time if necessary. Millions of chicks die in the shell each year for want of proper moisture conditions. The hygrometer takes the space of one egg in the incubator, thus showing actual conditions surrounding the eggs. Each hygrometer is packed with the booklet, "Incubator Thermometer Facts,"

DOMESTIC SCIENCE THERMOMETERS

THE DAYS of "a handful of this and a pinch of that" are fast going. Modern women cook scientifically and buy Tycos Domestic Science Thermometers to help. Stock this line. Tie in with Tycos advertising in leading magazines. Let women in your community know you sell these thermometers. It will pay.



No. T5908 Taylor Candy and Jelly Making Thermometers All meral parts of this instrument are

silver-plated. With it comes the Taylor book of 53 tested recipes for home-made candies. The adjustable clip at the back for attaching to vessel, and the sliding bulb guard are both removable for cleaning. One in a box. 16 dozen in a curton. Per doz. ... \$24.00 Weight, doz., 41bs.



No. T5910

This highly accurate instrument will be a great help to the buyer. Same style and finish as No. T5908, except that temperature range is zero to 650° F. Accompanied by Tayfor book of recipes for croquettes, doughnuts, French fried potatoes, fritterr, timbales, etc. One in a box. 1/2 dozen in a cartan. Per doz....\$24.00

Weight, doz., 4 lbs.



No. T5928 Taylor Home-Bake Oven Ther-

mometer to march the colors in modern kinchens and knichen equipment. Magdying-frami glass (obfilled with mercury under mirrogen pressure to prevent separations. Round base—approxi-mercury is 100° for 100° to 100° for 100° for 100° m 500° for The Jurylan buck of recipes accom-panies it. Specify distra-cision when indexing. One in a box, by door is a carrier. filled with mercury under

Per dozen, \$24.00 Weight, doz., 6 lbs.



No. T500 Home Set

clinica Home Dake Caruly and Jelly-Making Thermometer, Sugarmo-ter and Berspe Book ech ser in a box. Per asstmt, \$5-25 Weight, 1 lb.



frigerator temperatures Meni back le white anameled, Permacolor tube is filled with red liquid, scale is clearly marked in black. Scale range is from about zero to 100° F. Santury and entily cleaned.

One in a box Is down in a carron Per dozen, \$18.00 Wt. doz., 31/2 lbs.



This instrument registers the density of syrup accurately and eliminares waste of sugar in canning or making jellies. The Taylor Sugarmeter is a dependable hydrometer. Every cook should have one. No. T7261

One in a box 36 dopm in a current Per Dox......\$10.00

Sugarmeter for Jelly Making

Page Twenty-three

DAIRY THERMOMETERS

Firm, smooth, fine-grained butter can be made only under proper temperature conditions. Dairymen know this and realize that accurate thermometers are vital. Advertising in farm publications is pounding home the Tycos story. Sell these instruments. Give your customers known dependability and full dollar-for-dollar value.



No. T5705 Flange Churn and Pasteurizing Theemometer

A thoroughly dependable thermometer for all dairy uses. Metal scale is 10 inches long and electro-silver-plated; screws and tubeclasps are gold plated. Range is zero to 220° F. The slid-ing bulb guard is removable for cleaning. First selection. magnifying-front. mercury-filled tube. One in a box, I dozen in a corton.

Per dozen . \$24.00 Weight, doz. 2 libs.

T5700



No. T5701

Tyens Floating Pasteurizine Thermometer

but with range of 30° to 220° F., in 2° graduations.

Per dozen ... \$24.00 Weight, doz. 237 lbs.

> No. T5715 Floaring Dairy Thermometer

Memory-filled tube, B inches long. The approximate range is 30° no 220° F. Flat printed naper scale.

No. T5702 Floating Churn Thermometer (Imported)

A convenient and thoroughly reliable imstru-ment that will appeal to many of your persons. Range is 10° to 110° F. in 1° graduations. The finest imported thermometer of its type.

I dozen in a carton. Per doz.....\$10.00 Weight, doz..21 lbs.

No. T5703 Floating Pasteurizing Thermometer (Imported)

Same as No. T\$702, but tange is 30° to 220° F., in 2° graduations. Per dozen . . . \$10.00 Weight, doz .. 254 lbs.

No. T5740S Flange Dairy Thermometer

A fine thermomered The white-backed magnifying-front tube is filled with non-fading red liquid-the sliding bulb goard is removable for cleaning. Engraved figmes and gradustions-eight-inch. nickel-plated brass scale. One in a box. I dozen in a curton.

Per dox ... \$11.00 Weight, doz. 1 2 lbs.



No. T5700

Tyens Floating Churn Thermometer

Mercury filled tube floars upright. Range 10° to 110° F. in 1º graduations. American-made guaranteed accurate within one division of the scale. Excellent workmanship.

One in a box. 1 dozen in a payton.

Per doz.....\$24.00 Weight, doz .. 2 % lbs.

Same as No. T5700.

I down is a corne.

Per dozen \$3.50 Weight, doz 1 lb. T5715

T5703 Tycos Means First Quality

The finest products of Taylor Instrument Companies' laboratories are trade-marked "Tvcos." This signature, a contraction of the firm's name, identifies the very cream of a line of instruments known everywhere for accuracy and dependability. Tyzos equipment is all that human skill and ingenuity can

make it.

Page Twenty-four

ENGRAVED THERMOMETERS

Tycos Engraved Thermometers are the last word in accuracy. Scientists must have facts. These instruments provide them. Chemistry teachers in your local schools are live prospects. So are chemists in factory

> No. P7404 Battery Chargometer (ordinary grade)

Can be carried conventently in an automobile tool. kir. Specific Gravity scale 1.150 to 1.300, in .01 graduations; standardized at 70° F. Good-quality rubber bulb and rubber buffers to prevent damage to hydrometer, Length overall, 10 inches. Each in a strong cylindrical cardboard container. with metal bottom and metal screwproper.

Per dozen. \$12.00 Prices on separate parts quated on request.



laboratories. Garage and battery repair men need the equipment listed below. Tyens is the old, established make, You'll sell rhese instruments with little effort-save time and make more money.

No. P7400 Tyens Battery Chargometer (best grade)

You'll find a ready sale for this accurate, durable instrument. Specific Gravity scale 1.150 to 1.300 in .005 graduations, standardized at 60° F. Best quality rubber bulb and rubber buffers in ends of glass body to prevent breakage. Length overall, 14 inches. Each in a slide-cover wooden box, with full directions.

Per dozen \$50.00

Prices on separate parts quoted on re-Quest.

Ordinary Grade

Plain Moreury Tubes 14 inch Diameter. Each in a turned wood box

		NO.	LENGTH	SCALIL	TEMPERATURE	DIVISIONS	DOZEN
	11	T6100A	12-inch	Fahrenbeit	TEMPERATURE minus 10° to +130° 0° to -230° 10° to -30° 10° to -30° 10° to -610° minus 10° to -110° 0° to -150° 0° to -150° 0° to -30° 0° to -30° 0° to -30° 0° to -30°		\$16.00
	19	T6100	12	A CONTRACTOR OF THE PARTY OF TH	0° 10 220°		16.00
	- 1	T6101		armer " commo	30° tir 300		17,00
	- 14	T0102	12		30 - 630	() () () () () () () () () ()	25.00
		T6100	12 4	Centrimade	minus 20° to +110°		16,00
		T6101C	12 +	11/2/2010/2019	0' 70 150"		17.00
	1	T6102C		AND DESCRIPTION	0 to 283		19.00
	11.	T6103C	10	Marie III money	U to 150		25,09
	U.	T6106C	THE PARTY OF THE P		1 to 200 april 1 to 200 april 1		21.00
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70	7252		Coperate Catalogy	1.000 to 0.200	005 603	10.00	1
	1244	Sele	- Salameres	3° to 100°	1 607	10.00	- 19
	7248	Spirit	Proof	100° below to 10	00" above Proof) 1" xres	11 - 10.00	
- 72	200	aparet.	Trulle	0 to 100 7	ralle		
	7262	Sugar	Balling	0° ns 70°.	607	11 10.00	1.1
P.	7268	Syrup (Maple)	Bourst	0.10 50	the second second second second second	10.00	1.0
27	1000	7 7	Market "Syrup II lbs	ner to the gallon" at 32"	for hot symp and at 30 for roll a	E " 10.00	13
F	7368	,	Marked "Syrup II lbs Baumit.	ner to the gallon" at 32" 25° to 40".	20° above Proof 1° 60° rells 1°	F 10.00	¥

THE CYCLO-STORMOGRAPH

Accurate weather information is vital to many—important to most—and interesting to all, Tycos Barometers foretell tomorrow's weather with scientific accuracy. You can

sell these instruments to industrial plants, railroads, telephone companies, farmers, airports, produce dealers, and others whose incomes are dependent upon the weather.



Use the stand and forecase cards, furnished with each Cyclo Storm-ograph is a window dignlay. The atrad is 1/2° wide and 44° high. Barn forecase cards are half in psyckets on the best. If the line is maving downward over the chart between "As" and "Ph" select the card reading "Falling AB" and place in the holder on the front of the stread. This will center sterotion on your Eyas merchandlase and help with the sale of other goods as well.



This handsome, accounting instrument is arclased in a mahogany case, 121-8 wide and 72/2 deep. Plain glass top and sides and mirror back. Choicely finished movement—all that human skill can make it. High-grade full jewelfed clock. Each instrument is furnished complete with a set of forecast cards in the stand for this legislating purposes. Accompanying the Cyclo-Stormograph is a veral's supply of charm and a bordle of ink.

Fach \$75.00





No. T2258

Taylor Stormoguide Jr. The weather propher

This accurate instrument has a sample, casy-mounderstand forecasts on its dial. Probabilities 12 to 24 hours in advance are indicated. There are no confusing words such as "fair," "change," "storny," as on an ordinary barometer, Stormoguide, Jr., is a scientific weather forecaster actuated by a precise barometer. You connot prevent had weather but you can know what's coming and prepare for it if you own one. Stock these instruments sell them to your customers. They make unusual and very accentable gifts. Stormoguide, Jr., has a 415" white dist, walnut finished

bakelite case, glass ervatal, amercial movement and is adjustable for altitudes up to 2,500 feet.

Price \$10.00



THE Tycos STORMOGUIDE

Accurate weather forecasts are important to farmers, produce merchants, sportsmen, motorists and other recreation seekers. That's why there is no limit to your possibilities for profit with the Tycos Stotmoguide.

It is easy to read and forecasts are readily interpreted. This is a modern and most reliable weather indicator. It is backed by a five million dollar organization specializing in such products since 1851.

Notice the information on the Tycos Stormoguide. See how easy it is to read. There are none of the confusing expressions found on ordinary barometers. This scientific instrument is simplicity itself. The user merely sets the brass index hand over the black indicating hand. He observes the direction, that is, the rising or falling of the black indicating hand—the dial rells the rest. The Stormoguide is adjustable to altitudesthe user serring the indi-



cator at the proper point, depending upon the number of feet his community is above sea level. Engagements can be made or cancelled with the definite assurance that information provided by the Stormoguide scientifically is accurate. The Brass Case Stormoguide has a compensated movement and a 5" metal dial. The case is antique finished and the instrument has folding feet, revolving back is adjustable to points from 0 to 3,500 feet.

No. T2256X Tyest Beans Case Stormoguide



Price, each \$25.00

Page Twenty-seven

STORMOGUIDES

No matter what his occupation, every customer who enters your store is an active prospect for a Stormoguide. Tell possible buyers that an accurate weather

forecaster means money saved—money made or pleasures heightened. Display Stormoguides—you will be surprised at the interest this instrument will arouse,

No. T2553-M

Tycas Octagonal Stormoguide

This instrument has the same movement as No. T2256X but is mounted in a handsome solid muhogany octagonal frame for hanging, Its site is about 7½ X 74. Theoreticagonal Stormoguide is very handsome and is particularly suitable for use in home or club. Movement is scientifically exact readings simple. A modern, practical instrument that will show you a good profit.

Price, each \$35.00



No. T2200

Brass Case Aneroid Barometer

Here's a good-looking, compact weather propher that will make you money. It has a 5° lacquered brase case, glass cover and closed incumishable enamel dial, operated by good grade movement. Packed in cardboard hox.

No. T2202

The same as No. T2300, except has better grade movement and open center enamel dial. Movement finished in brass languer.





BAROMETERS

Tycos Barometers protect ships at seaguard stocks of merchandise and business operation on land. Every customer is a prospect but industrial plants, railroads,

telephone companies, farmers, airports, produce merchants, scientists, and others particularly interested in weather forecasting are ready buyers. Proper display sells them.



No. T2470 Registered Design Barometer

This distinctive barometer looks like the early Italian becomeres, but is fitted with a fine aperoid movement instead of a mercury tube. Its good looks recommend it for use in fitte homes, clubrooms, hotel lobbies and offices. The frame is of inlaid solid mahaguny, with silvered-meral dial, old-style engraving, red spirit tube thermometer and best quality conpensated movement. Barometric readings are not affected by tumperatore changes.

8" dial, 39"x11" frame, each\$70.00 Weight..... 7 lhs.

5" dial, 28'x7 14" frame, each....\$53.00 Weight.....

Revolving altitude adjustment for serring to see level reading up to 1,500 feet extra \$5.00.







No. T255516A

This handsome instrument will grace the walls of any club or home. The frame is of mahogany, 934" diameter, with inland box wood edge. It is compactsaves space. Weather words are engraved in Old English style. Dial is finished in gold to march bezel. The fine movement is non-corrosive, to alini-Equipped with best quality compensated move-

Each \$32.00 Weight 3 lbs. 6 oz.

No. T2250

Brass Case Aneroid Barometer

In this instrument a non-corrosive compensated movement insures accurate barumetric readings regardless of temperature changes. The bruss case is lacquered; open-center alivered-meral dial divided with exactness. Used by the United States Government and many scientific and educational instructions. Parked in a cardboard box.

Size in Inches Price, each\$20,00 \$25.00 Weight, each 24 oz. 24 .02.

Pave Twenty-sine

COMPASSES

Every man who enters your store is a and is useful if only on country drives. good prospect for a Taylor Compass. A good compass is a romantic thing to own

Keep this line on display. Every sale, though small, means extra profit.



No. T2910 Leedawl Compass

Extremely popular among Boy Scouts and sportsmen. The dial is of unrarnishable silvered metal; the needle operates on a heavy tempered steel point. Screw top keeps out all dirt and moisture. Open-face case is of non-tarnishable white meral, with snop-in beveled crestal pines.

Per dozen.....\$15.00



No. T2912

Flodial Compass

This is a high-grade compass that will sell rapidly. Floating aliminom dial is clearly figured and lettered. The case construction is the same as in Numbers 2910 and 2911. When the floating dial settles, it indicates all directions accurately. Unnecessary to "set" the dial-no need for resetting if the user moves,

Per dozen.....\$21.00



No. T2909 Taylor Compass Assortment

Here's a sales making display for your counter! The handsome velver limit easel-back tray is lettered in gold and contains one each of the following popular compassess Leedawl, Magnaçole, Flodial, Litenite, Gydawl, Aurapole, Meradial and Ceebynite.

Per assorment.....\$23.00 Weight about 134 lbs.





No. T2911 Magnapole Compass

A good-looking, highly accurate instrument, with open-face white metal case. Solid and delicate bur needle carefully tempered and magnetized. White enamel dialjewelled center, accurately adjusted. Nextle can be lifted off the bearing point when not in use. No dust or moonire can ree inside.

Per dozen \$21.00



No. T2913 Literite Compass

This compass can be read at night without matches or flashlight. North and South points are coated with a permanently luminous radio active compound. Magnetic needle attached to the under side of the floating disk. Open face case of non-tarnishing white metal.

Per dozen \$24.00

COMPASSES

Everyone needs an accurate compass when fishing, hunting or away from familiar territory. Often a user's life depends upon the instrument's accuracy. Sell the Taylor

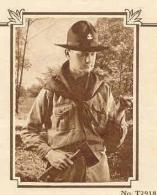
Compass, known everywhere for absolute reliability. They are vacation necessitiesmake unusual and acceptable gifts. You'll find a steady year-around demand for them.



No. T2914 Gydawl Compass

One of the most practical and same Clip of the mose granted and anti-facture isomeomes under to the come in all (repects as the Leedard (No. T2910) exocut that it has a manere spile case with anisp cover, as illustrated. Our is a har. 15 stages in

Per dozen \$42.00



No. T2915

Aurapole Compass

A highly accurate compose, sourch like the Magangeir (No. 1791) es-cept that the non-rotto-bing while metal case is in hunter tryle, with a snap cover, as shown in illustration. One is a but 14 days or a coron

Per dozen.....\$48.00



No. T2919 Taylor Official Boy

Scout Compass This sturdy compass is especially nated to the mesta of the Boy Scouts of America. It has an obserdrab functed four. er case, har coulde and abuninum dial with official megata. Anno-

Per dozen . \$39.00





Usanite Compass:

This company is like the Auropole (No. 17915) to all respects except that the morth, south, case and west points on the dial and north and south points on the north are Deciminates to depend of

Per dozen . \$48.00



No. T2905

Telaway Compass Black, bronte-brees cape is firml with a ring at top, for fattering to chain or point, that is of beave enoused card-board. End of fat made may 2 days on a correct

Per dozen .. \$9,00





GET BEHIND THIS DEPENDABLE LINE

Tycos instruments sell easily and stay sold. Their dependability means permanently satisfied customers. This company has made scientific instruments of the highest known quality for 78 years. Our physical research laboratories are unsurpassed. Constant, relentless inspection, research and testing result in Tycos dependability . . . represent a large part of the cost of making these fine instruments. In Tycos, you offer your patrons the best made.



IMPORTANCE of QUALITY

Tens of thousands of dollars—even life itself—may hinge upon the accuracy of Taylor and Tycos instruments. Taylor Instrument Companies accept their serious responsibility. High standards of manufacture and inspection set to meet this obligation prevail throughout the plant.



KNOWN FAVORABLY THE WORLD OVER

International distribution, advertising that reaches to the far corners of the earth and unvarying high quality-have made. Taylor and Tycos instruments favorably known the world over. Taylor Instrument Companies jealously guard their reputation. Every instrument shipped from our plant is worthy of its name. You can figure the advantage of Tycos world acceptance in dollars and cents. For 78 years this company has built scientific instruments and built them well. People instantly recognize the name—accept the product's quality as standard. You save selling time and get bigger volume.

ACTIVE DEALER HELPS ∞ INTENSIVE CO-OPERATION

The Taylor Instrument Companies take the dealer's selling problem as their own. Every modern facility is placed at your disposal to sell Taylor and Tycos instruments and keep them sold. Window cards, window displays, counter displays, and other helps keep your stock moving. Thousands of printed messages in magazines, newspapers and trade papers carry the story to people in your territory. Booklets written so the reader can understand them give valuable information and help you sell more instruments.

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LIBERAL MARGIN of PROFIT

This company operates on a four-square business policy that has the hearty endorsement of dealers everywhere. We believe in your prosperity and do everything possible to help you make more money. Taylor and Tycos instruments give dollar-for-dollar value. They're built so you can sell them at a reasonable price, quality considered, and make a good profit.

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COMPLETE STOCK ∞ PROMPT SHIPMENTS

Every order, large or small, is shipped promptly. Expert packers do the work. Vast, unequalled manufacturing facilities assure you an unfailing source of supply.

THE WEATHER ~ a constant topic

Wherever people gather they talk about the weather. It's an important thing in their daily lives. Weather—hot or cold, rain or 'shine—dictates everyone's activities. That's why you'll always find a good market and ready sale for Tycos weather indicating and recording instruments. Meet the demand that is always here for thoroughly accurate thermometers

or barometers. Display them in your store. Tie in with Tycos advertising and with the constant word-of-mouth publicity that is constantly focusing attention on these devices. Make your customers weather Sell equipment that

experts! Sell equipment that allows them to forecast conditions 12 to 24 hours in advance. There's money

in it and added prestige for your store.

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EVER INCREASING MARKET

Every year people have more leisure time for recreation. More thousands each season are going to ball games, playing golf, fishing—all activities that depend upon the weather. This widens your market for Tycos instruments. Taylor advertising and editorial articles are stressing the need for



scientific temperature-indicating devices. People are fast learning to check the temperature of their homes, bath water, ovens and refrigerators. Farmers are being taught the need for Tycos equipment. The market is getting larger all the time. Are you ready to reap the certain profits?



YEAR 'ROUND PRODUCTS

Taylor Instrument Companies' instruments are not seasonal. There are no peaks and valleys. People buy them year-in and year-out. "We're going to have weather, whether or not." It's either mighty hot or terribly cold. People want to talk about it, and base their statements on facts provided by Tycos Thermometers. Fever Thermometers, Barometers, Stormoguides, Domestic Science Thermometers, Bath Thermometers and all the others enjoy year around sales and bring you regular profits. When other business lags you can count on this line to bring you a steady income. Taylor advertising is always working to keep your instrument sales curve moving

constantly upwards. A trial order will convince you that Tycos instruments are money-makers.





Plant of the Taylor Instrument Companies at Rochester, New York. This is the largest institution of its kind in the world. Established 1851.

Taylor Instrument Companies

ROCHESTER, N. Y., U. S. A.

Manufactoring Distributors in Greur Britain: Short & Mason, Ltd., London
Canadian Plant: Tycov Building, Totooro